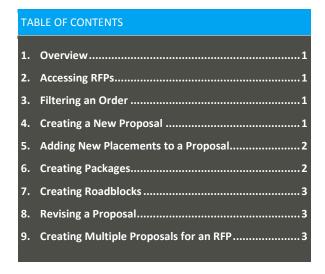
# **Prisma for Sellers – Proposals**



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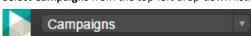


#### 1. Overview

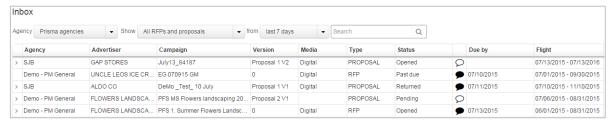
The Inbox is used to receive RFPs, create & revise proposals, manage Insertion Orders and optimize Orders.

### 2. Accessing RFPs

- 1. Log in to Prisma for Sellers at sellers.apac.mediaocean.com.
- 2. Select Campaigns from the top-left drop-down list.

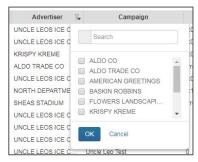


- You can view All Agencies or select a specific agency from the Agency drop-down list.
- Select All RFPs and proposals from the Show dropdown list. The Inbox will display all RFPs and proposals.



### 3. Filtering an Order

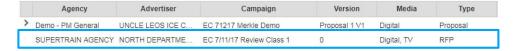
- 1. You are also able to filter these results. Hover over the right-hand corner of a column-heading and the button will appear Click the button for the filter drop-down menu.
- \* If a filter button doesn't appear, the column cannot be filtered.
- 2. The filter menu allows you to search specific terms or select from a preexisting menu.



- 3. Click OK to view filtered results.
- 4. You can also click the heading of each column to sort alphabetically or numerically.

### 4. Creating a New Proposal

1. To view an RFP, select a line where the Type column lists "RFP" and click any cell in that row to view.



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The RFP details page is shown below:

Create proposal			
Budget	\$100,000		
Media	Digital , TV		
Flighting	No		
Start - End	08/01/2017 - 12/31/2017		
Strategy	Awareness		
Proposal due	07/26/2017		
Contact	TRAIN ONE - patvendor@gmail.com		
Message	Please send ASAP!		

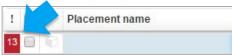
Click Create proposal. The Proposals will page display where you can add placements and packages.

#### 5. Adding New Placements to a Proposal

There are two methods to add new placements: You can add placements and packages directly in the form provided or import the information from an Excel spreadsheet.

To add placements and packages directly:

- When the Proposals page opens, a blank placement row is automatically created.
- Blue, highlighted fields are mandatory and must be filled out. The leftmost field displays how many validation errors your placement has.



- You can move between cells by selecting a cell and pressing Enter or Tab to move to the next one.
- As you enter information into the mandatory fields, the blue highlight is removed and the validation error count is reduced.
- \* You are also able to save the campaign with invalid placements and come back later to resolve them.

- 3. You can also drag fill contents to fill in fields with the same information. You can also copy and paste (Ctrl+C and Ctrl+V) between placements within the proposal as well as from an Excel spreadsheet into the proposal.
- 4. As you fill out fields in the placement, a summary keeps track of the costs and unit types entered.



To import proposals from Excel into Prisma for Sellers:

- 1. Click the **Export** button to download the .CSV/Excel file that is used to manage placements and packages.
- \* If you do not Export your current proposals, you will lose all current RFP information once the new file is uploaded!
- 2. Open the .CSV file via Excel and add your placement and package information starting with the first blank row available.
- 3. Save the .CSV file once all placements and packages have been entered.
- \* Do not change the column order or format. Any changes will cause issues and your proposals may not upload correctly.
- 4. To upload the CSV document with the updated placements, select **Import** on the **Create proposal** page and confirm you understand all existing proposal details will be deleted.
- 5. Choose the appropriate .CSV document with the current proposal information and click Open.
- 6. After uploading the .CSV document, check each row to make sure all necessary information has been included. If anything is missing, a validation error count will appear next to the row on the left.

Once you are finished, click Save to save the proposal and continue working on it later or to send the proposal.

#### 6. Creating Packages

- 1. In a new placement row, enter a unique package header name.
- 2. Click the **cube** to the left of the placement you want to convert to a package.



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 When the cube turns blue, the first child placement is created beneath the parent package.



- \* All fields non-essential to the package header become read-only and are highlighted in gray. The same goes for child placements.
- When a package is deleted, it will delete all Child placements. Child placements cannot be moved into and out of packages.
- You can create additional child placements by clicking Add child placement.



4. To copy and paste packages or roadblocks into your proposal from an Excel template, first create the parent/package header row. Then, using the Add child placement button, add the number of child placements to be copied and pasted. Finally, copy and paste only the child placements (as you have already created the package header/parent placement) into the proposal.

#### 7. Creating Roadblocks

 Click the star for one child placement to indicate that it is a primary placement (required for a roadblock).



The parent package icon changes from a cube to a road, indicating it is now a roadblock.



3. To return a roadblock to a package, click the star for the child placement again.



4. When finished adding a package, click Save.

#### 8. Revising a Proposal

- Not Sent If the proposal has not been sent, open the proposal and make the required changes. Save and Send when
  ready.
- Sent If the proposal has been sent, open the proposal, click Revise, and make the required changes. Save and Send when
  ready.

The buyer will see the changes made to the proposals in the campaign.

#### 9. Creating Multiple Proposals for an RFP

You can create and submit multiple proposals for each RFP.

1. Click the arrow to Expand/Collapse campaign history.



2. Beneath the proposal, click any cell for the RFP.

	Agency	Advertiser	Campaign	Version	Media	Type
~	Demo - PM General	UNCLE LEOS ICE C	Sabrina Cruz 7/11/17 BL	Proposal 1 V1		Proposal
UN		UNCLE LEOS ICE C		0	Digital, TV	RFP

- 3. Click Create proposal.
- 4. Fill in the placement details and click Save or Send.

To display an RFP that already has one or more associated proposals, click the Expand/Collapse campaign history button.

1. Multiple proposals, with their version number, are shown in the **Version** field.

